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## Legend Classification Identification Code Description C Close Out Products Χ Control Products F **DSD Products** D Distributor G Gift Pack Products Ι **Introductory Products** L Limited Distribution Μ Managed by ISLD Υ NABCA change in progress **NON-DSD Products** Η Ν **New Products** Ζ Non Liquor Products 0 One Time Products R Regular S Special Orders Ρ Supplies V Value Added W Wine DSD Price Increases Code Description 21 Coming Off ISLD Marketing - Shelf Price Increase Coming Off Supplier 60 Day - FOB and Shelf Price Increase 26 23 Coming Off Supplier SPA - Shelf Price Increase Price Reductions and Decreases Code Description 11 Gross Profit Decrease - FOB Increase, No Shelf Price Change Price Increases Code Description Gross Profit Increase - FOB Decrease, No Shelf Price Change 30 25 ISLD - Add Shelf Price Override 51 ISLD - Remove Shelf Price Override 50 ISLD Closeout - Shelf Price Decrease Price Reductions and Decreases Code Description 02 ISLD Marketing - Shelf Price Decrease Price Increases Code Description 24 NOT USED - [Coming Off ISLD Month - Long Sale (Return to Reg. Price)] 38 NOT USED - [Dry County Wine - Coming Off ISLD Month - Long Sale (Perm. Price 37 NOT USED - [Dry County Wine - Coming Off Supplier Month - Long Sale (Perm. NOT USED - [Dry County Wine - Coming Off Supplier Qtrly Price Red. (Perm. Price 39 Price Reductions and Decreases Code Description 18 NOT USED - [Dry County Wine - ISLD Month - Long Sale (Temp. Price Red.)] 16 NOT USED - [Dry County Wine - ISLD Price Decrease (Perm. Price Red.)] Price Increases Code Description

NOT USED - [Dry County Wine - ISLD Price Increase (Perm. Price Incr.)]

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**Legend** Page : 2

```
Price Reductions and Decreases
Code
                      Description
17
     NOT USED - [Dry County Wine - Supplier Month - Long Sale (Temp. Price Red.)]
     NOT USED - [Dry County Wine - Supplier Price Decrease (Perm. Price Red.)]
15
Price Increases
Code
                      Description
35
     NOT USED - [Dry County Wine - Supplier Price Increase (Perm. Price Incr.)]
Price Reductions and Decreases
Code
                      Description
19
     NOT USED - [Dry County Wine - Supplier Qtrly Price Red. (Temp. Price Red.)]
05
     NOT USED - [ISLD Month - Long Sale (Temp. Price Red.)]
     NOT USED - [ISLD Price Decrease - Removal of Surcharge (Perm. Price Red.)]
09
10
     NOT USED - [ISLD Price Increase / ISLD Month-Long Sale (Temp. Price Red.)]
     NOT USED - [Off ISLD Month Sale / On ISLD Month Long Sale (Temp. Price Red.)]
06
13
     NOT USED - [Off ISLD Month-Long Sale/ISLD Price Decrease (Perm. Price Red.)]
03
     NOT USED - [Off Supplier Mth-Long Sale / On Supplier Mth Sale (Temp. Prc Red.)]
     NOT USED - [Off Supplier Mth-Long Sale/Supplier Qtr-Long Prc Red. (Perm. Price
12
Price Increases
Code
                      Description
28
     NOT USED - [Price Increase - Surcharge Added (Perm. Price Incr.)]
Price Reductions and Decreases
Code
                      Description
80
     NOT USED - [Supplier Price Increase / On Supplier Mth-Long Sale (Temp. Prc Red.)]
Price Increases
Code
                      Description
41
     New Product
     Pack Change
34
Price Reductions and Decreases
Code
                      Description
01
     Perm. Supplier FOB and Shelf Price Decrease
Price Increases
Code
                      Description
20
     Perm. Supplier FOB and Shelf Price Increase
22
     Price Increase - Coming Off Closeout Price
40
     Shelf Price Change due to ISLD Pricing Formula Change
Price Reductions and Decreases
Code
                      Description
07
     Supplier 60 Day Price Reduction - FOB and Shelf Price Decrease
     Supplier SPA (Month Long Sale) - Shelf Price Decrease
04
14
     Reserved
Price Increases
Code
                      Description
27
     Reserved
29
     Reserved
31
     Reserved
32
     Reserved
33
     Reserved
42
     Reserved
43
     Reserved
44
     Reserved
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Price Increases Code		Description
45	Reserved	
46	Reserved	
47	Reserved	
48	Reserved	
49	Reserved	